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13 April 2008

The Manager
Pep Worldwide
P O Box 128 185
Remuera
Auckland
New Zealand

This business is independently owned and operated



Dear Sir/ Madam

Letter of reference – Pep Program and facilitator Susan Sliedrecht

We have just completed your PEP program which was expertly delivered to us by your facilitator, Susan Sliedrecht. I do not often find reason to write a reference or compliments regarding services received by our company, however this time I could not, not write such a letter!

I said to my staff and to Susan when asked, that the PEP training received was to me the finest and best training I had ever had. I think what makes it so good, is how relevant it is to my day to day business, and also, if I may say so, how basic it is! It gets right to the point, without confusing you with all sorts of unnecessary detail which is so often the case with training. The other benefit is the fact that, after having a few hours of training, then having Sue (the facilitator) actually sit and hand hold you through the process of actually implementing the skills which have just been taught. I must say it was also scary, because it required turning the office upside down (literally) and then to re-sort everything into an orderly filing system which now makes a lot of sense!!

I think that the credit not only goes to the material that is covered but in the delivery of that material. Sue managed to deliver the training in, not only a humorous way, but was very easy to understand. Sue had our complete attention throughout and we all thoroughly enjoyed the training. Everyone on the course received tremendous benefit from the training. We all feel that we are much more efficient and effective than before. Even though I initially felt that the PEP program was tremendously expensive, I now feel that it offered us tremendous value. How often do I pay thousands to go to a three day seminar in Australia, to come back all powered up for a week or two, and then 6 months later, with the course notes collecting dust on a shelf somewhere, everything is just as it was before the training, with no implementation of the principles taught! PEP has been implemented and is now a part of our business.

I personally recommend Sue Sliedrecht to anyone who takes their business seriously, and further, if you want to take your business to the next level, Sue and PEP will be an absolutely necessary ingredient in achieving success.

I am happy for you to give out copies of this letter in your marketing or to clients that are considering using your services. I am quite happy also that any clients of yours call me directly on 021 557 440 if they so desire.

Yours sincerely

A handwritten signature in blue ink, appearing to read 'Gary Brown', with a small flourish at the end.

Gary Brown
Managing Director/Licensee
Gary Brown realty LTD MREINZ t/a RAY WHITE